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FALCON ID # 16958

Telecommunication / Business Development Manager

Residential Country : India

Nationality : India

Resume Title : Business Development/marketing

Notice Period : 30 Days

EDUCATION

Qualification	Institute / College /university	Year	Country
Mba/pgdm	From Institute Of Business Studies And Research	2010	India

CAREER SUMMARY

Position	Employer	Country	From Month/ Year	To Month/ Year
Business Development/marketing	Savant Instruments Pvt Ltd	India	12/2013	/
Business Development Executive	Jindal Rhm Interactive Pvt Ltd		04/2013	11/2013
Relationship Executive	Angel Broking		08/2010	03/2013

ADDITIONAL CERTIFICATE AND TECHNICAL QUALIFICATION

Name Of The Course	Course Date	Valid Upto	Name Of Organisation
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Current Salary
(Monthly In Usd): Not Mention

Expected Salary
(Monthly In Usd): Not Mention

Additional Skills :

Responsible for marketing Water Analytical Instruments in Mumbai Region and Outstation.
Providing lab set up to the Customers.
Follow up for outstanding payment in Mumbai Region.
Handling Government Clients, Corporate clients, across Mumbai and Outstation.
Providing enquiries by the Company.
Providing database of the clients by the company
Coordinating with sales team, Technical team and Service team for smooth execution of the order.

Additional Information :

To pursue the career in professionally managed company & to lead myself and others from one level of excellence to another.

Additional Info:

Analyzing the requirements of the corporate clients related to business activities.
Development of New Clients and/ or markets. Ultimately resulting in the revenue for the company.
Call and personally visit potential, new and existing customers to facilitate new business.

EDUCATION DETAILS

Ø B.Com from University of Mumbai in 2007.

Ø H.S.C from Dr Ambedkar College from Nagpur in 2003.

Ø S.S.C from Bishop Cotton School in 2001.

Ø Master in Business Administration (MBA), in the field of Marketing from Institute Of Business Studies and Research Mumbai in 2010.

EXTRACURRICULAR ACTIVITIES & HOBBIES

Participated in outbound training programmed in Lonavala in 2008 conducted by charioteers.

Listening Music

Interacting people

Participated in Personality Development for Seven days in Mumbai.

Playing Cricket

COMPUTER PROFICIENCY

Operating System: Windows-Vista, Windows-XP, Windows-98.

Completed Course in Oracle- SQLplus and Data Base Administrator

Completed Course in Java from NIIT Institute.

Completed Course in Office Automation.

Internet Surfing.