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FALCON ID # 16966

## Telecommunication / Business Development Manager

Residential Country : India

Nationality : India

Resume Title : Business Development/marketing

Notice Period : 30 Days

## EDUCATION

Qualification	Institute / College /university	Year	Country
Mba/pgdm	Uttar Pradesh Technical University	0000	India

## CAREER SUMMARY

Position	Employer	Country	From Month/ Year	To Month/ Year
Sr. Sales Executive	Jaypee Medical Brothers Publication	India	01/2013	/
Sales Executive	Grb Publication		07/2010	12/2012

## ADDITIONAL CERTIFICATE AND TECHNICAL QUALIFICATION

Name Of The Course	Course Date	Valid Upto	Name Of Organisation
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Current Salary (Monthly In Usd): Not Mention

Expected Salary  
(Monthly In Usd):

**Additional Skills :**

### Responsibilities:

- Visit to the colleges, taking care of medical & dental college sales, & promotional activities.

- Visit to all the colleges & met the faculties, senior students, new students & provide them complementary book & give them presentation regarding the silent features of the title books.
- Visiting to the hostel & promoting the books among all Prof Students by displaying title book in between them.
- Meeting all the Booksellers through the trade visit.
- Displaying the books in the colleges, & attending the seminars national & international.

#### Responsibilities:

- Visiting to the schools & coaching's and interacting with the teachers & students & providing the sample books to the teachers.
- Meeting the dealers on the daily basis too.

#### Additional Information :

#### Career Objective

Seeking a career in growth oriented and reputed organization, which provides me the learning opportunities for making positive contribution in management of business activities and personal growth through team efforts.

#### PERSONAL STRENGTHS:

- Hard working and accept challenging jobs.
- Extremely efficient in managing and working in groups.

- Easily adjust in any kind of environment.
- Motivator.
- Ability to work in new and challenging environment.