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FALCON ID # 16982

Telecommunication / Business Development Manager

Residential Country : India

Nationality : India

Resume Title : Bsiness Development/marketing

Notice Period : 30 Days

EDUCATION

Qualification	Institute / College /university	Year	Country
Mca/pgdca	Amity University	2012	India

CAREER SUMMARY

Position	Employer	Country	From Month/ Year	To Month/ Year
Dy. Manager ? Customer Relationships	Negi Sign Systems & Supplies Co.	India	03/2013	/

ADDITIONAL CERTIFICATE AND TECHNICAL QUALIFICATION

Name Of The Course	Course Date	Valid Upto	Name Of Organisation
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Current Salary
(Monthly In Usd): Not Mention

Expected Salary
(Monthly In Usd): Not Mention

Additional Skills :

Summary

Highly motivated, proactive professional with more than 6 years of experience in various sectors – Retail Sector (Printing Industry - Customer Relationships / Business Development), Telecom sector (Business Development, BTS tower erection & Telecom connectivity), Powers sector (Business Development, Power plant Erections & Commissioning) etc with Certification in SAP CRM. Posses excellent communication & analytical skills. A dedicated team player with sharp business acumen. Aspiring to utilize the expertise, knowledge and skills to serve growth oriented reputed organization across various sizes and sectors.

Additional Information :

Computer Proficiency

{C}- {C}Completed SAP Customer Relationship Management (CRM) Ver 7.0 EHP 1 from Atos, Bangalore in Dec'2013

{C}- {C}Certificate course in AutoCAD-2006 (2D).

{C}- {C}C & C++.

{C}- {C}MS Office Suites

Awards / Achievements

{C}- Awarded letter of appreciation for exemplary performance in the month of September 2014 in Negi Sing System & Supplies Co.

{C}- Received letter of appreciation for all round performance in the 2nd quarter of the year 2012 at Cryo Save (India) Pvt. Ltd.

{C}- Received certificate of appreciation for contribution in 7th Global Leadership Summit held on 17th September 2011 at Amity Business School.

{C}- Awarded appreciation certificates for good performance in extracurricular activities held at school & college.

Qualifications

{C}- M.B.A in Marketing & Sales from Amity Business School (Amity University), Noida, Uttar Pradesh - 2012

{C}- B.Tech in Mechanical Engineering from Uttar Pradesh Technical University, Lucknow, Uttar Pradesh - 2004