

201 Creado Apartments,
Juhu Church Raod,
Juhu, Mumbai- 400049 India
P : +91 8898080904
E : hr6@falconmsl.com
W : www.falconjobs.net

FALCON ID # 17586

Telecommunication / Business Development Manager

Residential Country : India Nationality : India
Resume Title : Business Development Executive Notice Period : 30 Days

EDUCATION

Qualification	Institute / College /university	Year	Country
Mba/pgdm	Icfai National College, Cuttack	0000	India
B.sc	N.c (Auto).college, Jajpur, Utkal University	0000	India
Xiith	N.c (Jr) College, Jajpur, C.h.s.e Odisha	0000	India
Xth	Utkalamani Gopabandhu High School, B.s.e, Odisha	0000	India

CAREER SUMMARY

Position	Employer	Country	From Month/ Year	To Month/ Year
Sales Promoter (Sales Handsets At The Counter)	Blackberry (Telecom Company)	India	02/2011	08/2012
Tsm (Leading The Sales Team)	Huawei (Telecom Company)	India	08/2012	/

ADDITIONAL CERTIFICATE AND TECHNICAL QUALIFICATION

Name Of The Course	Course Date	Valid Upto	Name Of Organisation
--------------------	-------------	------------	----------------------

Current Salary (Monthly In Usd): Not Mention Expected Salary (Monthly In Usd): Not Mention

Additional Skills :

Job Profile

- 1) Provide quality service to company internal and external customers in all assigned task.
- 2) Achievement of assigned sales quotas by maximizing promotion and sales activity for company products.
- 3) Responsible for tertiary sales and training the promoter within the assigned territory.
- 4) Developing and maintaining the territory by coverage as per plan with designated team
- 5) Proper presentation of key products (edge of our product on competition)
- 6) Communicate regularly with all promoters of assigned territory.
- 7) Giving the product presentation to the retailer.
- 8) Responsible for developing the promoter (Sales skills and Product knowledge)

Additional Information :

CAREER OBJECTIVES:-

Seeking a good position in the corporate world where I can utilize my skills and abilities and can give full effort to my work.

EDUCATIONAL QUALIFICATIONS:-

Completed MBA in ICFAI National College, Cuttack with Marketing and Finance Specialization.

Completed +3SCIENCE from N.C (AUTO).COLLEGE, Jajpur under Utkal University.

Completed +2 SCIENCE from N.C (JR) COLLEGE, Jajpur under C.H.S.E Odisha.

Completed my Matriculation from Utkalamani Gopabandhu High School, Panasaganda under B.S.E, Odisha.

COMPUTER SKILLS

Operating System : Windows-98, XP, 7 & 8.

Office Tools : MS- Office (2003, 2007), Internet

HOBBIES:-

Visiting new places & Interact with different peoples.

Listening to music.

STRENGTH

Smart & Hard working.

Confident

LINGUISTIC PROFENCY

English, Hindi and Oriya (Read, write and speak)