

201 Creado Apartments,
Juhu Church Raod,
Juhu, Mumbai- 400049 India
P : +91 8898080904
E : hr6@falconmsl.com
W : www.falconjobs.net

FALCON ID # 17590

Telecommunication / Business Development Manager

Residential Country : India Nationality : India
Resume Title : Business Development Executive Notice Period : 30 Days

EDUCATION

Qualification	Institute / College /university	Year	Country
Mba/pgdm	L.n.mishra College Of Business Management	0000	India
B.b.a.	L.n.mishra College Of Business Management	0000	India
Xiith	G.d. College Begusarai , Bihar	0000	India

CAREER SUMMARY

Position	Employer	Country	From Month/ Year	To Month/ Year
Tsm	Reliance Communication	India	07/2013	/
Rse	Tata Teleservices Ltd	India	07/2012	05/2013

ADDITIONAL CERTIFICATE AND TECHNICAL QUALIFICATION

Name Of The Course	Course Date	Valid Upto	Name Of Organisation
--------------------	-------------	------------	----------------------

Current Salary (Monthly In Usd): Not Mention Expected Salary (Monthly In Usd): Not Mention

Additional Skills :

EXPERIENCE SUMMARY

- Distributor handling
- Promote new scheme in retailer's
- Motivate retailer's and distributor to do business in more effective way
- Make them understand their return on investment profit
- Promote company's every product in my market.
- Understand the difference of our product and our competitor's product to the retailer as well as customer.
- Aware every retailer about company's new product and policies

Additional Information :

Career Objective

A position in a results-oriented company that seeks an ambitious and career conscious person, where acquired skills and education will be utilized toward continued growth and advancement.

Qualifications

MBA (Marketing Management) from L.N.Mishra college of Business Management Muzaffarpur, Bihar.

BBA (Bachelor in Business Administration) Marketing management from L.N.Mishra college of Business Management Muzaffarpur, Bihar.

Intermediate (10+2) from G.D. College Begusarai , Bihar

Vocational Trainings

Executed two months of sales promotion training in Zion informatics pvt ltd NEW DELHI

Executed two month of advertising and brand promotion in Reliance Communication for Begusarai Cluster.

Delivered new marketing policy and strategies to dealers and retailers.

Computer Skills

Software : MS Word,Powerpoint,Excel

Operating System : Windows(98/XP/Vista)

What you can expect from me

Interpersonal skills with qualities such as team , self-starter, quick learner, well organized and good leadership qualities, excellent problem solving skills with a strong technical background.