

201 Creado Apartments,
Juhu Church Raod,
Juhu, Mumbai- 400049 India
P : +91 8898080904
E : hr6@falconmsl.com
W : www.falconjobs.net

FALCON ID # 17604

Telecommunication / Business Development Manager

Residential Country : India Nationality : India
Resume Title : Business Development Executive Notice Period : 30 Days

EDUCATION

Qualification	Institute / College /university	Year	Country
Xiith	Waghire College Saswad	0000	India
Xth	Waghire High School Saswad	0000	India

CAREER SUMMARY

Position	Employer	Country	From Month/ Year	To Month/ Year
Customer Service Executive/sales Retail Store	Vodafone Essar Ltd	India	03/2011	07/2012
Sales Executive	Sai Communication (Dsa)	India	02/2010	11/2010
Customer Service Executive/sales Retail Store	Vodafone Essar Ltd	India	06/2009	11/2009

ADDITIONAL CERTIFICATE AND TECHNICAL QUALIFICATION

Name Of The Course	Course Date	Valid Upto	Name Of Organisation
S.y. B Com			Modern Collage, Pune
F.y. B Com			Modern Collage, Pune

Current Salary
(Monthly In Usd):

Not Mention

Expected Salary
(Monthly In Usd):

Not Mention

Additional Skills :

Responsibilities

- Promoting the Vodafone post paid connection and Data sales.
- Advising benefit of Vodafone to the Customer.
- Coordinating with SIC for increase walking customer and sales.
- Create a lead through up sell.
- Retention

Accomplishments

- Tie-up with various Mobile shop and Company and sourcing new potential clients.
- Achieved 100% C/SAT (Customer Satisfaction)
- Duration Mar 2011 to July 2012 (16 months experience)

Responsibilities

- Generate lead from References to achieve sales target.

Accomplishments

- Achieved sales target.
- Duration February 2010 to November 2010 (10 month experience)

Responsibilities

- Promoting the Vodafone post paid connection.
- Advising benefit of Vodafone to the Customer.
- Coordinating with SIC for increase walking customer and sales.
- Create a lead through up sell.
- Retention

Accomplishments

- Achieved monthly target with in 20 days of joining.
- Tie-up with various Mobile shop and Company and sourcing new potential clients.
- Achieved 100% C/SAT (Customer Satisfaction)
- Duration June 2009 to November 2009 (6 months experience)

Additional Information :

OBJECTIVE:

To work in a dynamic environment that provides me with a wide spectrum of experience and exposure and be associated with an organization on long-term basis, which contributes in developing my personality and career and to embrace every opportunity of learning.

Education

Class	Collage	University
S.Y. b com	Modern Collage, pune	pune
F.Y. b com	Modern Collage, pune	pune

Class	Marks	School/College	Board
HSC	64%	Waghire College saswad	Maharashtra
SSC	58%	Waghire high school saswad	Maharashtra
• Active member of NCC at school level			

- Several certificates at school and collage level in cultural and sports activate.

Computer Proficiency

Operating Systems: Windows (XP, vista), Software: Microsoft Office (2007,2011)

Areas of Interest

Marketing, Advertising, Branding, service.