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FALCON ID # 21445

Oilfield Services / Business Development - Product Sales

Residential Country : India Nationality : India
Resume Title : Business Development Manager Notice Period : 1 Days

EDUCATION

Qualification	Institute / College /university	Year	Country
Mba/pgdm	Uttar Pradesh Technical University	2004	India

CAREER SUMMARY

Position	Employer	Country	From Month/ Year	To Month/ Year
Resident Manager	Reputed Company	India	01/2015	06/2015
International Marketing Manager	Kinetricks Oy	Finland	07/2013	12/2014
International Relations Representative	Helsingin Keksij?t	Finland	12/2010	06/2013
Sales Manager	United Industries	India	07/2004	07/2010

ADDITIONAL CERTIFICATE AND TECHNICAL QUALIFICATION

Name Of The Course	Course Date	Valid Upto	Name Of Organisation
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Current Salary
(Monthly In Usd): Not Mention

Expected Salary
(Monthly In Usd): Not Mention

Additional Skills :

Organisational / managerial skills Sales, Marketing, Business Development, Corporate liaising, Key account management, International Business activity, Relationship Management, Good analytical skills & creative bend of mind.

Computer skills MS-Windows, MS-Dos, MS Office, HTML, Net savvy

Other skills Certification in Leading Strategic Innovation in Organizations (Distinction)

Certification in Marketing for Services-The Fundamentals

Certification in Marketing for Services-Advanced Level

Certification in Developing Innovative Ideas for New Companies

Additional Information :

To ensure promotion of sale of application, branding and establishing linkage with industry.

Handling areas of activities in North India such as UP, MP, Rajasthan, Punjab, Haryana, Uttarakhand and Jammu.

To ensure that the executives working should produce results as per guidelines given

To liaison with agencies/book stalls to promote sale of applications of engineering, management and other courses.

To liaison with print and electronic media

To establish linkage with senior officials of industry so as to bring in collaborations for research, projects, consultancy and sponsorship of events, guest lectures and faculty development programmes.