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FALCON ID # 21801

Oilfield Services / Business Development - Product Sales

Residential Country : India Nationality : India  
Resume Title : Business Development Notice Period : 1 Days

## EDUCATION

Qualification	Institute / College /university	Year	Country
B E / B Tech	Textile Engineering And Spl Polymer Science	2003	India

## CAREER SUMMARY

Position	Employer	Country	From Month/ Year	To Month/ Year
Business Development	Reputed Company	India	10/2014	/
Regional Manager- Sales	Fontus Water Pvt Ltd	India	12/2013	09/2014
Senior Manager Business Development	Jaldhara Technologies And Ewe Pvt Ltd	India	04/2011	10/2013
Manager- Export Sales	Water Maker India Pvt Ltd	India	09/2009	04/2011
Senior Executive ?business Development	Aditya Birla Group	India	01/2007	05/2009
Manager Export Sales	Mukund International Pvt Ltd	India	01/2003	01/2004

## ADDITIONAL CERTIFICATE AND TECHNICAL QUALIFICATION

Name Of The Course	Course Date	Valid Upto	Name Of Organisation
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Current Salary  
(Monthly In Usd):

Not Mention

Expected Salary  
(Monthly In Usd):

Not Mention

## Additional Skills :

### Job Role

- Supplied CPI system for Bharat Petroleum and ONGC
- Supplied Effluent Treatment for Sunpharma and Upgraded 6 plants of IPCA laboratories
- Supplied STP plant 1.1 MLD to NTPC
- 150 KLD ETP plant for heavy metal reduction.
- Experience of supply of about 60 STP in Realty segment range from 10 KLD to 1.6 MLD.
- Operation and maintenance of STP plant at TCS.
- Upgradation of ETP plant at CEAT tyres.
- 1.6 MLD ETP upgradation for Umang Dairy.
- 800 KLD ETP for Mother dairy Delhi Bahadurgarh.
- 150 KLD MBR plant KDJ Hospital
- 6 SBR plant for Mahindra Resort.
- ETP 100 KLD and 25 KLD for Hotel laundry waste.
- UF & RO for polymer industry after ETP in Gujrat.
- UF & RO for Taj GVK hotel.
- 4 MLD STP for UPSIDC
- 5.5 Ton solid wet waste organic composting plant.
- 500 Kg OWC for Pune Municipal Corporation.
- 500 Kg OWC for Leela Palace .
- 100 KLD ETP for Kanoria Sugar.
- 300 KLD ZLD for Nivriti textiles.
- UF and WTP plant Lodha
- UF and RO plant GVK.
- WTP Nitco
- STP HAYAT Hotel with UF
- NGO Triratna Prerna mandal for zero waste ward in Mumbai.
- DPR of water & waste water Projects.
- Pipeline network, design of internal & external pipe works
- Detail design of all WTP & STP units (preparation of P&ID, PFD, Plant Layout, HFD, General arrangement drawings etc).
- BOQ preparation & Cost Estimation.
- Preparation of technical specification data sheet of all electromechanical equipments.
- Evaluation of vendor data sheet & drawings.
- Client coordination for design & drawing approval.
- Project co-ordination, monitoring & management.
- Carrying out all proposals related activities.
- Meetings with client for new projects resolve any technical issues
- Provide leadership and mentorship to Engineering, design, procurement and execution team

## Additional Information :

### Summary

Project sales and business development of Water, Wastewater, Soild Waste & Biogass plant and Public Health Engineering Manager, Green Building projects and norms application. with more

than 7 years of quantifiable achievement in Sales, Design calculation, Estimation, Construction and operation & Management as well as maintenance of Effluent Treatment, Sewerage Treatment, Water Treatment, Pumping station, pipeline and diversified field of sewage and water treatment plants, pumps and Hydraulic Structures etc. Hard core Experience project sales in Municipal projects, Industry and Realty segment. Excellent knowledge of Indian, international codes & standards. Work well under pressure during fast paced and stressful situations. 3 years hard core experience in International Business of project and product sales and operation