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FALCON ID # 22148

Oilfield Services / Business Development - Product Sales

Residential Country : India Nationality : India  
Resume Title : Territory Manager Notice Period : 30 Days

## EDUCATION

Qualification	Institute / College /university	Year	Country
Mba/pgdm	U.p.g.c, Karimnagar, (K.u)	2005	India

## CAREER SUMMARY

Position	Employer	Country	From Month/ Year	To Month/ Year
Territory Manager	Reputed Company	India	06/2011	06/2015
Events Officer	Icfai University	India	02/2006	06/2011

## ADDITIONAL CERTIFICATE AND TECHNICAL QUALIFICATION

Name Of The Course	Course Date	Valid Upto	Name Of Organisation
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Current Salary (Monthly In Usd): Not Mention Expected Salary (Monthly In Usd): Not Mention

Additional Skills :

Career Objective: -

Willing to work as a key player in the challenging and creative environment to become a successful professional and seeking a challenging and growth oriented position where my technical and personal skills can be best utilized to launch milestones in the concerned Industry.

Educational Qualifications: -

- M.B.A (Finance) (2005) from U.P.G.C, Karimnagar, (K.U) with the 1st Division (64%).
- B. Com. (C.A) (2003) from KIMS COLLEGE, Karimnagar, (K.U) with Distinction (72%).

- INTER (C.E.C) (2000) from ALPHORES COLLEGE, Karimnagar, with 1st Division (65%).
- S.S.C (1997) from CHANAKYA HIGH SCHOOL, Karimnagar, with the 1st Division (66%).

#### Project Details:-

Title: A Project Report on FINANCIAL ANALYSIS OF CO-OPERATIVE URBAN BANK.

Client: The Karimnagar District Co-operative Urban Bank, Karimnagar.

Team Size / Duration: Single / 6 weeks.

Description: This application is developed as flexible as possible to meet the special interests of the bank in maintaining the customer accounts of all kinds. The Customers and Employees can perform all kinds of transactions reliably using this application.

#### Additional Information :

##### Personal Skills: -

- Comprehensive problem solving abilities and Self-disciplined.
- Excellent team player with strong verbal and written communication skills.
- Quick learner and ability to deal with people diplomatically.
- Positive attitude and can work under pressure with determination.

##### Technical Skills: -

Operating Systems : Microsoft - Dos, Linux, Microsoft Windows XP, Vista, 7 and 8.  
 Databases : MS- Access, Ms - Excel, DBMS.  
 Packages : Tally 7.2 and 9.0, Microsoft-Office All Versions.

##### Key Skills: -

Purchases and Sales Strategies Management, Corporate Sales, Marketing Management, Leads Generation, Advertising and Promotions, Brand Management, Event Management, Franchise Development, Business Development, Channel Management, Institutional Sales, Education Consulting & Counseling Etc.

##### Extra Curricular Activities: -

- Served as Class Representative during my Graduation and Post-Graduation.
- I got many prizes in Singing, Mimicry, Painting, Caroms & other cultural activities.
- Participated in service-oriented programs conducted by Sanguine club and Janmabhoomi.

##### Awards and Achievements:-

- Ranked 393 in ICET 2003 among 6 Lac Candidates and got free seat in MBA.
- The Appreciation Award for doing 500+ Enrollment units in a Calendar Year 2007-08 and for being top in the whole South India (ICFAI University).
- The Gold Achiever Award Winner (Team Award) for doing 1000+ Enrollment units in a Calendar Year 2008-09 and for being top in India (ICFAI University).
- Best Employee of the Year (2012-13) Award for generating the maximum business in terms of gross sales (3 Crores) in a business calendar. (Shree Eduserve Private Limited).