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FALCON ID # 24252

Petroleum / Sales Asst / Manager

Residential Country : India

Nationality : India

Resume Title : Sales Executive

Notice Period : 30 Days

EDUCATION

Qualification	Institute / College /university	Year	Country
Bba	Mangalore, India	2009	India
B.com	Mangalore, India	2005	India

CAREER SUMMARY

Position	Employer	Country	From Month/ Year	To Month/ Year
Sales Executive	Reputed Company	Oman	10/2013	07/2015
Sales Coordinator	Purshottam Kanji Trading Co (Oil & Gas Division),	Oman	01/2010	08/2010
Store In-Charge	Bhatia Brothers Supplies & Trading & Partners	Oman	08/2010	09/2013

ADDITIONAL CERTIFICATE AND TECHNICAL QUALIFICATION

Name Of The Course	Course Date	Valid Upto	Name Of Organisation
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Current Salary
(Monthly In Usd): Not Mention

Expected Salary
(Monthly In Usd): Not Mention

Additional Skills :

Tally 7.2 (Tally 6.2 Version Course Certificate in Mangalore)
MS-Office , Excel.

andwell versed with

PROFESSIONAL EXPERIENCE

Marketing

Experience of territorial marketing, account management and client relations and retention.

Writing detailed sales forecast report for the company managers.

Gathering industry data and analyzing spend patterns to highlight the potential for future growth.

Communicating new products to potential clients.

Proven ability to maximize sales opportunities by creating professional sales script and building rapport with potential new and also existing customers.

Management

Willing to accept responsibility and be accountable.

Responsible for monitoring sales levels and patterns on a weekly and monthly basis to identify and predict any potential problems.

Additional Information :

TRAINING ATTENDED:

Attended Training on Lifting & Rigging methods, conducted by CROSBY Middle east held in, Muscat.

Attended Training in Lifting Equipment's, conducted by YALE & COLUMBUS MCKINNON Products, held in Dubai.

Attended Training on Lifting & Rigging solution conducted by the Wire rope Sling Manufacturing Co, SLING MAX in Dubai.

Visited Brunton Wolf wire rope manufacturing facility to understand the process of wire rope manufacture in Dubai.