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FALCON ID # 24594

Petroleum / Sales Asst / Manager

Residential Country : India Nationality : India
Resume Title : Manager-Sales Notice Period : 1 Days

EDUCATION

Qualification	Institute / College /university	Year	Country
Diploma	Govt. Polytechnic College	1989	India

CAREER SUMMARY

Position	Employer	Country	From Month/ Year	To Month/ Year
Branch Manager	Reputed Company		09/2009	07/2015
Manager-Sales & Marketing	M/s Abb Ltd		02/2008	08/2009
Assistant Manager-Sales	Telemecanique & Controls (I) Ltd, Indore		05/2005	02/2008
Sr. Sales Engineer	Havells India Ltd		06/2002	04/2005
Sr. Sales Engineer	Neptune (India) Ltd		07/2000	05/2002
Asst. Service Engineer	Crompton Greaves Ltd		02/1998	07/2000
Sales Engineer	Telemecanique & Controls (I) Ltd		07/1995	02/1998
Sub ? Contractor	Crompton Greaves Ltd		03/1992	06/1995
Sales And Service Engineer	Power Battery (Transformer Division)		11/1989	02/1992

ADDITIONAL CERTIFICATE AND TECHNICAL QUALIFICATION

Name Of The Course	Course Date	Valid Upto	Name Of Organisation
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Current Salary
(Monthly In Usd):

Not Mention

Expected Salary
(Monthly In Usd):

Not Mention

Additional Skills :

PROFESSIONAL EXPERIENCE

- Currently associated with REPUTED COMPANY as a Branch Manager from Sep.2009 to till date continue.
- Worked as a Manager-Sales & Marketing (LV Switchgear and Control gear) with M/s ABB Ltd. From Feb.2008 to Aug 2009.
- Worked as an Assistant Manager-Sales with M/s Telemecanique & Controls (I) Ltd, Indore as Assistant Manager-Sales From May 2005 to Feb.2008.
- Worked as a Sr. Sales Engineer with M/s. Havells India Ltd. Indore From June 2002 to April 2005 Handle as a M.P. In charge of product IP, DP, Energy meter and service.
- Worked as a Sr. Sales Engineer with M/s Neptune (India) Ltd., Indore from July 2000 to May 2002 whole M.P. & Chattisgarh Territory, handling dealers & customers approval of products as LT power Capacitors, Power factor correction Relay's, Capacitor panels, Energy Analyzers, Harmonic Filters, EMS & Industrial Plug – N- Sockets.
- Worked as an Asst. Service Engineer with M/s Crompton Greaves Ltd, Indore from Feb. 1998 to July 2000, maintaining service division responsibility such LT & HT Switch Gear, Transformers, LT & HT Machines and Stamford Alternators, Domestic Appliances Division, Fan Division for company's customers vide spread in whole M.P. area. Work handling as of service Contractors monitoring, spares inventory Control, execute dealers spare orders & service activities in whole M.P.
- Worked as a sales Engineer with M/s Telemecanique & Controls (I) Ltd, Indore from July1995 to Feb.1998. The job responsibility includes Sales & Service of LT Switch Gears, AVK Alternators AVKSEGC make protection and synchronizing relays in M.P. Territory through Dealer network and direct.
- Worked as a Sub – Contractor with M/s. Crompton Greaves Ltd, Indore from March 1992 to June 1995. The job responsibility includes Site Service and Sales Activity of LT Switch Gears & HT Switch Gears, Transformers, LT & HT Machines, and Stamford Alternators.
- Worked as a Sales and Service Engineer with M/s. Power Battery (Transformer Division), Indore from Nov.1989 to Feb.1992. The job responsibility includes Sales and site Service of Distribution Transformer up to 5 MVA & Storage Batteries. Handling customers such as MPSRTC, CPWD, and PHEB & GOVT. Departments.

Additional Information :

ACADEMIC QUALIFICATION

- AMIE (Electrical Engineering) Electrical Engineering Institute of Engineers, Calcutta Year 2003.
- Diploma in Electrical Engineering stream from Govt. Polytechnic college, Ujjain (M.P.), in the year 1989.

TECHNICAL SKILLS

- Sales & Servicing of job such as alternators, LT & HT Switchgear, LT & HT Induction Motors, Power Transformer, Domestic Appliance, Fan Division, Storage Batteries.
- Sales & Servicing of Energy Mngt. System & Re – Active Power Mngt system.
- Study of Harmonics.
- Detail study of Stabilizer and its Operation, Maintenance & Testing.