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FALCON ID # 25376

Construction / Risk Engineer / Manager

Residential Country : Saudi Arabia Nationality : India
Resume Title : Risk Management Manager Notice Period : 30 Days

EDUCATION

Qualification	Institute / College /university	Year	Country
M.sc.	Osmania University	1973	India

CAREER SUMMARY

Position	Employer	Country	From Month/ Year	To Month/ Year
Risk Management Manager	Reputed Company	Saudi Arabia	05/2011	07/2015
Risk Management & Business Development Advisor	Arabia Insurance Cooperative Co		08/2005	02/2010
Managing Director And Ceo	Zee Kay Insurance Agencies Pvt. Ltd	India	03/1997	05/2005
Insurance And Risk Management Consultant	Independent Consultant	Saudi Arabia	01/1987	02/1997
Managing Director	El-Hawi Insurance Company		01/1984	11/1986
Managing Director	Arabian Peninsular Insurance Co		01/1980	11/1984

Marine In Charge	Nasco Kaaoglan And Abdulaziz Abdullah Al-Sulaim		11/1974	10/1979
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ADDITIONAL CERTIFICATE AND TECHNICAL QUALIFICATION

Name Of The Course	Course Date	Valid Upto	Name Of Organisation
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Current Salary (Monthly In Usd): Not Mention Expected Salary (Monthly In Usd): Not Mention

Additional Skills :

Risk Management, Chartered Insurer, Actuarial Management
Insurance Sales & marketing management

Summary:

- Approved Risk manager by SAMA
- Chartered Insurer
- Chief underwriter
- Disaster management
- 33 years of professional experience in managing the insurance Companies handling the entire operations as a CEO, responsible for Underwriting, treaties, Sales & marketing
- Recognized as a market leader in strategic planning, achieving the high targets, holding large clientele, Crisis & business continuity management including Risk management.

Professional Strength:

- Corporate Insurance planning & Development
- Business Continuity & Risk management planning
- Claims management & Recovery planning
- Enterprise Risk management
- Insurance & Risk management consultants
- Total insurance marketing & Sales planning
- Risk professional in risk assessments and risk analysis, risk evaluation and risk transfer and pre & post risk surveys including Machinery breakdown, help in minimizing the claims.
- Specialized in risk transfer & risk financing and reinsurance program through captive & rent a captive formation and creating business plans for the general and medical portfolio.
- Training specialist for the staff & managers in sales , Underwriting, reinsurance , Claims and Sales & marketing and personality development

Academic Qualifications:

- MSC - Master of Science (Statistics / actuary – 1971~1973
Osmania University, Hyderabad-India
- B SC - Bachelor of Science – 1968 - 1970
Osmania University, Hyderabad-India
- DMM - Diploma in Marketing Management
- DRM - Diploma on Risk Management

Professional Certification & Memberships

Additional Information :

- ACII- Associate member of Chartered Insurance Institute, London
- Actuary (Master in Statistics)
- Chartered Insurer
- Risk Management
- Marketing Management
- Training & Certification in Environmental Regulations program for the Industries, under the World Bank and Ministry of Environmental Management.
- Conducted many insurance related Seminars and also was the guest speaker of many Seminars and trainer for many workshops and also was the guest speaker for the World insurance conference at Bahamas

Achievement Highlights:

- Approved and recognized Risk Manager by SAMA in Saudi Arabia .
- Recognized and accepted as qualified Insurer & Chief underwriter by Lloyds syndicates in making of the proportional treaties for the insurance companies of Saudi Arabia.
- Conducted many Insurance & Risk management and Environmental regulations for industries Seminars and workshops.
- Addressed World Insurance conference in Bahamas as a guest speaker .
- Have extensive experience in areas of corporate operations, heading and managing the leading Insurance & re-insurance companies in Saudi Arabia for more than 33 years, with the proven ability to manage and implement of Risk management procedures and frame works and handling of Reinsurance of large portfolios.
- Established and Form and register and arrange treaties from Lloyds underwriters and run the insurance Companies in Saudi Arabia of the following ;
- El-Hawi Insurance Co .in Bermuda - 1984, acted as head the company and Managing Director and also handle Complete sales and achieve good results as a chief underwriter and achieve 30 million GWP in Jeddah Saudi Arabia
- Established and formed and registered Arabian peninsular Insurance company in Grand Cayman Islands in 1982, and acted as Managing director and handle sales and marketing and with controlled Underwriting achieved good results and handle Petromin (Jeddah Oil Refinery) account with a total turnover o 50 million Saudi riyal.
- Formed and made registration of Islamic Insurance Co. in British Virgin Islands -1986 become the Managing Director and lined up treaties with top underwriting syndicates of Lloyds and setup offices and branches in the kingdom of Saudi Arabia. Achieved the target premium of 20 million.
- Registered, and formed Arabian Peninsular Insurance & Re- Insurance Co.,
- Specialized in handling and insuring the petro chemical and Oil Refineries and , Bulk Oil Cargo shipments of Crude Oil of the highest insurance value, with through risk analysis and risk assessments, and conducted all pre risk & post risk surveys and made placement with the AAA reinsurance companies and syndicates including American underwriters, and Lloyd's syndicates, arranged calibration surveys, and reduced the losses resulting of contamination and evaporations, with application of Risk management procedures, risk monitoring and risk analysis and achieve good underwriting results .

Personal Information:

Date of Birth – 15 October 1950
Place of Birth – Hyderabad, India
Languages – English, Arabic
Iqama Status – Transferrable
Driving License Saudi Driving License
Current Address – Jeddah / Makkah Saudi Arabia
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