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FALCON ID # 36053

Maintenance / Other

Residential Country: India Nationality: India

Resume Title: Web Management Expert Notice Period: 1 Days

EDUCATION					
Qualification	Institute / College /university	Year	Country		
B E / B Tech		0000	Not Mention		

CAREER SUMMARY						
Position	Employer	Country	From Month/ Year	To Month/ Year		
Web Management Expert/application Engineer	Reputed Company	India	11/2009	/		

ADDITIONAL CERTIFICATE AND TECHNICAL QUALIFICATION						
Name Of The Course	Course Date	Valid Upto	Name Of Organisation			

Current Salary
(Monthly In Usd):

Not Mention

Expected Salary
(Monthly In Usd):

Not Mention

Additional Skills:

- Skilled in conducting competitor & market analysis, vendor negotiation, business reorganization, new product roll-out and sales & marketing activities
- Functioning as a Web Management Expert and accountable for handling technical & non-technical queries from sales representatives all over the world related to cooling water treatment
- Expertise in successfully ramping business assignments, while working in close coordination with clients & vendors in ensuring effective service deliverables
- Proven abilities in exploring and developing new markets, new product launch, accelerating growth & achieving desired sales goals
- An effective communicator with honed relationship management, interpersonal and analytical

Additional Information:

As Application Engineer:

- Overseeing the basic & detailed engineering activities for water treatment across different plants
- Handling a gamut of functions pertaining to payment collections, new order generation and follow-ups for different clients
- Managing site activities pertaining to water treatment and ensuring strict safety follow-ups at site
- Operations in the plant across Bharuch, Pune, Gujarat, Maharashtra

As Web Management Expert:

- Coordinated with Sales Representatives and assisted them in formalizing and executing the business realignment business
- Assisting the Sales Team technically for various cooling water systems
- Supported the senior management teams in application development and sales/service teams in special projects
- Reported on a daily basis to the United States counterpart