

201 Creado Apartments,  
Juhu Church Raod,  
Juhu, Mumbai- 400049 India  
P : +91 8898080904  
E : hr6@falconmsl.com  
W : www.falconjobs.net

FALCON ID # 5973

Petroleum / Sales Asst / Manager

Residential Country : India Nationality : India  
Resume Title : Sales Manager Notice Period : 2 Days

## EDUCATION

| Qualification | Institute / College /university                      | Year | Country |
|---------------|------------------------------------------------------|------|---------|
| Bca           | Kurukshetra University                               | 0000 | India   |
| Mba/pgdm      | University Of Petroleum & Energy Studies<br>Dehradun | 0000 | India   |

## CAREER SUMMARY

| Position                                                 | Employer                       | Country | From Month/<br>Year | To Month/<br>Year |
|----------------------------------------------------------|--------------------------------|---------|---------------------|-------------------|
| Associate Manager                                        | Gujarat Gas<br>Company Limited |         | /2006               | /2008             |
| Associate Consultant<br>(Business Advisory<br>Services.) | Ernst & Young                  |         | /2008               | /0000             |

## ADDITIONAL CERTIFICATE AND TECHNICAL QUALIFICATION

| Name Of The Course                                                                   | Course Date | Valid<br>Upto | Name Of<br>Organisation |
|--------------------------------------------------------------------------------------|-------------|---------------|-------------------------|
| Two Months Training In Indian Oil<br>Corporation Limited In Fleet Card<br>Marketing. |             |               |                         |

Current Salary (Monthly In Usd): Not Mention Expected Salary (Monthly In Usd): Not Mention

## Additional Skills :

Consulting &#61692; Strategy Formulation &#61692; Process mapping and implementation &#61692; Financial Forecasting and Modeling Gas Sourcing & Bulk Sales & Gas Dispatch &#61692; Gas Sourcing &#61692; Gas Sales to Bulk Markets &#61692; Gas Transportation &#61692; Extensively Liaise with Top Management &#61692; Demand Supply Planning &#61692; Support to O & M Team &#61692; Business Planning & Strategy Comprehensive Domain Knowledge in the specialized areas of &#61692; Gas Contracts and Pricing &#61692; Gas Transportation Agreements &#61692; Gas Sales Agreements &#61692; Demand Supply management in dynamic environment &#61692; Enabling top management decision making on complex commercial issues &#61692; Operation of a City Gas Distribution Company (CGD) &#61692; Indian Natural Gas markets Proven Skills in &#61692; High Value Negotiations &#61692; Sound Financial and Analytical Skills &#61692; Cross functional coordination &#61692; Working with top management &#61692; Communication & Presentation &#61692; Preparation of Business Cases &#61692; Being a team player - Extremely essential in the current profile &#61692; Leading small teams

## Additional Information :

***BUSINESS SKILLS***

**Consulting**

**Strategy Formulation**

**Gas Sourcing & Bulk Sales & Gas Dispatch**

**Gas Sourcing**

**Comprehensive Domain Knowledge in the specialized areas of**

**Proven Skills in**

8.4pt="">Being a team player - Extremely essential in the current profile</p> <p style="" margin-left:.2in;text-indent:-8.4pt="">Leading small teams</p>