

201 Creado Apartments,
Juhu Church Raod,
Juhu, Mumbai- 400049 India
P : +91 8898080904
E : hr6@falconmsl.com
W : www.falconjobs.net

FALCON ID # 6971

Oilfield Services / Business Development Manager - Client Servicing

Residential Country : India Nationality : India
Resume Title : Sales Manager Notice Period : 12 Days

EDUCATION

Qualification	Institute / College /university	Year	Country
---------------	---------------------------------	------	---------

CAREER SUMMARY

Position	Employer	Country	From Month/ Year	To Month/ Year
----------	----------	---------	------------------	----------------

ADDITIONAL CERTIFICATE AND TECHNICAL QUALIFICATION

Name Of The Course	Course Date	Valid Upto	Name Of Organisation
--------------------	-------------	------------	----------------------

Current Salary (Monthly In Usd): Not Mention Expected Salary (Monthly In Usd): Not Mention

Additional Skills :

IT SKILLS: Operating Systems: UNIX, Microsoft Windows 95, 98, Windows XP & Vista Other Software's: Microsoft Word, Excel, FrontPage & other Office Packages BUSINESS AREA: Sales & Marketing / Business Development CORE COMPETENCIES: • Strategy Development & Execution • Marketing Communication–Advertising, Sales Promotion, Direct Marketing, Events • Customer Relationship Management – Customer Loyalty Programs, handling of Customer Complaints and Customer Grievances Redressal • Corporate Sales and Institutional sales • Corporate Communication and PR – targeting multiple stake-holders • Market Research – consumer research, feasibility studies • Training, Teaching and Manpower development • Consumer / Trade Promotions • Key Account Management • Process Development and Systems creation for standardised formulation and effective implementation • Marketing & Sales Management • Business Development Market Research / Sales Promotion / Brand Management • Techno Commercial / Product Development • Customer Relationship Management / Team Management

Additional Information :