



FALCON®
MULTI SERVICES LTD

Falcon Multi Services Ltd

201, Creado, Juhu Chruch Road, Juhu Mumbai 400049

Personal Information

Candidate id	1021
Name	Saikrushna satta
Date of Birth	1998-06-05
Salary (in USD)	1200/
Industry	Oilfield Services
Sub Industry	
Nationality	India
Primary Language	English,
Secondary Language	
Total Years of Experience	3

Additional Information

Roles and Responsibilities	Additional Skills/Certification
-----------------------------------	--

Cultivated and maintained robust client relationships, ensuring comprehensive understanding and fulfilment of client requirements, and addressing concerns promptly to maintain high client satisfaction. Delivered persuasive sales presentations and technology updates to clients, actively participating in sales and client meetings to foster business development. Collaborated with senior management to formulate and execute strategic sales plans, achieving targeted growth and profitability in the Equipment Sales product line. Provided strategic pricing guidance to optimize profit margins and supported the negotiation of tender and contract terms, including preparation and commercial evaluations. Represented the company at trade shows and industry events to promote products and enhance market presence. Managed the tracking, preparation, submission, and administration of government and private tenders across India, ensuring timely and accurate delivery of all required documentation.

Rig supervision of product, installation, Sales, after market sales, tendering, presentation, bid preparation, client visit, project management, proposal, order completion, upstream oil and gas management, drilling and production equipment

Education Summary

Course	University	Passing Year	Country
Mechanical engineering	University of Mumbai	2022	India

Career Summary

Position	Employer	Country	From	To
Technical sales Engineer	Askara Group	India	07/2022	12/2024

[To View Contact Number, Kindly drop an email to hr6@falconmsl.com](mailto:hr6@falconmsl.com)