



FALCON®
MULTI SERVICES LTD

Falcon Multi Services Ltd

201, Creado, Juhu Chruch Road, Juhu Mumbai 400049

Personal Information

Candidate id	2093
Name	Azzumar Razali
Date of Birth	1982-07-03
Salary (in USD)	11000/Per Month
Industry	Oilfield Services
Sub Industry	
Nationality	Malaysia
Primary Language	English,
Secondary Language	English,
Total Years of Experience	19

Additional Information

Roles and Responsibilities	Additional Skills/Certification
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Background: With more than 19 years of total industry experience, my unique skillset, covering business expansion combining with entrepreneurial drive have enable the reach to gain revenue, market share and profit performance. Focus on strategic sales vision, I am able to communicate effectively with veteran and juniors sales team members with effective people management approach to ensure training and coaching are served. Experiences in working with local & international clients have developed my flexibility towards engaging various characters towards business goal and result, cultivating excellent relationships with new prospects and existing customers. Started my career with technical focus, gradually grew into the leadership directorial role in an impactful career trail has made me versatile in various domains thus making regional business and sales development across the region my bread and butter. Possess strong business expansion experience and proven track record of driving fast revenue and profit growth.

P&L Management, Regional Sales, Channel/Distributor Management, Service Management, Business Development, Operation Management, Key Account Management, Customer Relationship Management

Education Summary

Course	University	Passing Year	Country
Bachelor Degree of Electrical Engineering	University of Southern California	2005	United States

Career Summary

Position	Employer	Country	From	To
Field Service Engineer	Schlumberger	Kuwait	11/2005	12/2009
Oil & Gas Management Consultant	Accenture	Malaysia	01/2010	04/2011
Practice Manager – Drilling & Completion	Halliburton	Malaysia	04/2011	07/2013
Territory Services Manager	Halliburton	Australia	07/2013	03/2015
Regional Business Manager (Asia Pacific)	Emerson Process Management	Malaysia	04/2015	12/2017
Regional Sales Director (Asia Pacific)	Fluenta	Malaysia	01/2018	05/2023
Drilling Advisor	Halliburton	Kuwait	07/2023	03/2025

[To View Contact Number, Kindly drop an email to hr6@falconmsl.com](mailto:hr6@falconmsl.com)