



Falcon Multi Services Ltd
201, Creado, Juhu Chruch Road, Juhu Mumbai 400049

Personal Information

Candidate id	6874
Name	Haseeb Ullah
Date of Birth	2004-01-25
Salary (in USD)	1500/Per Month
Industry	Sales, Business,Management
Sub Industry	
Nationality	Pakistan
Primary Language	English, Hindi,
Secondary Language	
Total Years of Experience	2

Additional Information

Roles and Responsibilities	Additional Skills/Certification
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A results-driven professional responsible for generating sales, building customer relationships, and achieving revenue targets through effective product promotion and customer service. Key Responsibilities: • Promote and sell products/services to existing and potential customers • Achieve monthly and annual sales targets • Develop strong customer relationships and handle inquiries professionally • Conduct market visits, product presentations, and follow-ups • Prepare sales reports, quotations, and invoices • Monitor competitor activities and market trends • Coordinate with warehouse and logistics teams for timely deliveries • Handle customer complaints and ensure satisfaction • Maintain accurate sales records using ERP/SAP or CRM systems Key Skills: • Communication & negotiation • Customer handling • Target achievement • Market knowledge • MS Office / ERP systems ? Logistics Coordinator – Job Role Description A detail-oriented professional responsible for coordinating the movement, storage, and distribution of goods while ensuring timely delivery, cost efficiency, and inventory accuracy. Key Responsibilities: • Coordinate inbound and outbound shipments • Plan delivery schedules and follow up with transporters • Ensure proper documentation (DO, GRN, invoices, delivery notes) • Monitor inventory levels and support FIFO/LIFO practices • Coordinate with warehouse, sales, and procurement teams • Track shipments and resolve delivery issues • Maintain logistics records and reports • Ensure compliance with company and safety standards • Optimize transportation routes to reduce cost and delays Key Skills: • Supply chain coordination • Inventory control • Documentation & reporting • Time management • ERP/SAP knowledge

Professional Sales Skills Certification • Customer Service Excellence • Supply Chain & Logistics Management • Inventory & Warehouse Management • SAP MM / SAP Warehouse Management (Basic) • MS Excel for Business Operations

Education Summary

Course	University	Passing Year	Country
Logistics and supply chains management	Oxfords	2022	Pakistan

Career Summary

Position	Employer	Country	From	To
Salesman	Suncropfoods	Pakistan	07/2023	12/2025

[To View Contact Number, Kindly drop an email to hr6@falconmsl.com](mailto:hr6@falconmsl.com)