



**FALCON®**  
MULTI SERVICES LTD

**Falcon Multi Services Ltd**

201, Creado, Juhu Chruch Road, Juhu Mumbai 400049

## Personal Information

<b>Candidate id</b>	8641
<b>Name</b>	Hemant Dixit
<b>Date of Birth</b>	1980-08-09
<b>Salary (in USD)</b>	6000/Per Month
<b>Industry</b>	Sales, Business,Management
<b>Sub Industry</b>	Contracts Administration
<b>Nationality</b>	India
<b>Primary Language</b>	Hindi,
<b>Secondary Language</b>	
<b>Total Years of Experience</b>	20

## Additional Information

<b>Roles and Responsibilities</b>	<b>Additional Skills/Certification</b>
<p>With over 20 years of experience across industries and geographies, I have guided organisations in driving strategy, growing revenue, steering sales and optimizing operations across airlines, transportation, FMCG, cargo, marine, and oil industries. I leverage data-driven insights to deliver measurable business outcomes. In the aviation sector, I helped one of the fastest-growing airlines achieve and sustain the No. 1 position in on-time performance for multiple years. I also directed the sales function of another airline, consistently achieving 100% of revenue targets year after year. Beyond aviation, I led a self-drive car rental company to over 80% fleet utilization and boosted revenue by 20% through strategic pricing. I also guided an FMCG client to a 15% market share increase in North India. I am passionate about driving sustainable, data-led growth and delivering measurable business impact.</p>	<p>Business Performance Analysis, Revenue Enhancement, Operations Optimization, Sales Steering, Data Analysis</p>

## Education Summary

Course	University	Passing Year	Country
MBA	School of Convergence, Delhi	2007	India

## Career Summary

Position	Employer	Country	From	To
Chief Analyst Corporate Planning Performance Management	Zamil Offshore	Saudi Arabia	06/2023	03/2026

[To View Contact Number, Kindly drop an email to hr6@falconmsl.com](mailto:hr6@falconmsl.com)