



FALCON®
MULTI SERVICES LTD

Falcon Multi Services Ltd
201, Creado, Juhu Chruch Road, Juhu Mumbai 400049

Personal Information

Candidate id	9348
Name	Chandra Bhan Singh
Date of Birth	2002-03-25
Salary (in USD)	753/Per Month
Industry	Sales, Business,Management
Sub Industry	
Nationality	India
Primary Language	English,
Secondary Language	Hindi,
Total Years of Experience	2

Additional Information

Roles and Responsibilities	Additional Skills/Certification
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At Casewell Drilling Services, I work as an Executive in Marketing and Sales, where I handle a combination of data analysis, client management, and strategic planning responsibilities. My role involves analyzing market trends and sales performance using CRM and ERP tools to improve forecasting accuracy and support data-driven decision-making. I actively manage client relationships by developing personalized engagement strategies, which has helped enhance customer retention and satisfaction. I am responsible for preparing detailed, data-backed quotations and audit reports, ensuring full regulatory compliance while also streamlining the bidding process. Additionally, I collaborate closely with cross-functional teams, including engineering and finance, to evaluate competitor activities and identify market opportunities. Based on these insights, I contribute to designing effective go-to-market strategies that align with business goals. My role also requires continuous monitoring of market dynamics and adapting strategies accordingly to maintain a competitive edge. Overall, I focus on combining analytical insights with practical sales execution to drive business growth, improve operational efficiency, and strengthen long-term client relationships.

Crm,Advanced
Excel , CMG, ERP,

Education Summary

Course	University	Passing Year	Country
Petroleum Engineering	University of Petroleum & Energy Studies	2024	India

Career Summary

Position	Employer	Country	From	To
Marketing Executive	Casewell Drilling Services	India	02/2024	04/2026

[To View Contact Number, Kindly drop an email to hr6@falconmsl.com](mailto:hr6@falconmsl.com)